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SERVICE CATEGORY Description	Service Sub-Category Description	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
1. WEBSITE DESIGN/DEVELOPMENT					
WEBSITE DESIGN/DEVELOPMENT	Per hour cost for website design/development	\$200.00	Hour	20.00%	\$150.0
SENIOR WEB DEVELOPER	Per hour cost for senior developer time	\$250.00	Hour	20.00%	\$200.0
SENIOR CLOUD ARCHITECT HOURS	Per hour cost for senior cloud architect time	\$250.00	Hour	20.00%	\$200.0
3. BUSINESS ANALYSIS SERVICES					
BUSINESS ANALYSIS SERVICES	BA services including requirements gathering and documentation, test planning and execution.	\$200.00	Hour	20.00%	\$150.0
4. WEBSITE HOSTING					
WEBSITE HOSTING	Cloud hosting with AWS will be quoted as requested based on AWS partner pricing			5.00%	
5. CLOUD HOSTING					
CLOUD HOSTING	Cloud hosting with AWS will be quoted as requested based on AWS partner pricing			5.00%	
SENIOR CLOUD ARCHITECT HOURS	Per hour cost for senior cloud architect time	\$250.00	Hour	20.00%	\$ 200.0
7. ACCESSIBILITY SERVICES					
ACCESSIBILITY SERVICES	N/A				
ACCESSIBILITY SERVICES					
ACCESSIBILITY SERVICES					
8. WEB CONTENT MANAGEMENT (WCM)					
WEB CONTENT MANAGEMENT	Web Content Management tool and hosting services will be quoted as requested based on AWS partner pricing			5.00%	
WEB CONTENT MANAGEMENT	RFD labor hours	\$180.00	Hour	20.00%	\$150.0
9. WEB TRAINING, MAINTENANCE, AND SUPPORT					
TRAINING	Training - hourly cost	\$180.00	Hour	20.00%	\$150.0
MAINTENANCE	Website Maintenance - hourly cost	\$180.00		20.00%	\$150.0
SUPPORT	Support - hourly cost	\$180.00		20.00%	\$150.0
		<i></i>			¥190.0

## RFD & Associates, Inc. DIR-CPO-5198 Pricing

SERVICE CATEGORY Description	Service Sub-Category Description	MSRP/List Price (Per Unit)	Unit of Measure	Discount % off MSRP	DIR Customer Price (Per Unit/EA)
10. TURNKEY SOLUTION					
MAPS - small	MAPS pricing will be quoted as requested, and will be based on the specifics of the engagement. Variables include selected tool, type of licensing and additional requested services.			10.00%	
MAPS - medium	MAPS pricing will be quoted as requested, and will be based on the specifics of the engagement. Variables include selected tool, type of licensing and additional requested services.			10.00%	
MAPS - large	MAPS pricing will be quoted as requested, and will be based on the specifics of the engagement. Variables include selected tool, type of licensing and additional requested services.			10.00%	
MAPS customization hours	Per hour cost for MAPS customization	\$180.00	Hour	20.00%	\$150.0
MAPS SENIOR PERFORMANCE ARCHITECT	Per hour cost for senior performance architect time	\$250.00	Hour	20.00%	\$200.0
Ethics E-File - small	Ethics E-file pricing will be quoted as requested, and will be based on the specifics of the engagement. Variables include required modules from the TEC system, and amount of customazition required for customer-specific workflows.			10.00%	
Ethics E-File - medium	Ethics E-file pricing will be quoted as requested, and will be based on the specifics of the engagement. Variables include required modules from the TEC system, and amount of customazition required for customer-specific workflows.			10.00%	
Ethics E-File - large	Ethics E-file pricing will be quoted as requested, and will be based on the specifics of the engagement. Variables include required modules from the TEC system, and amount of customazition required for customer-specific workflows.			10.00%	
Ethics E-file customization hours	Per hour cost for Ethics E-file customization	\$180.00	Hour	20.00%	\$150.0
SENIOR ARCHITECT HOURS	Per hour cost for senior application architect time	\$250.00	Hour	20.00%	\$200.0
Custom cloud-hosted database web application 500-1000 hours				10.00%	
Custom cloud-hosted database web application 1000+ hours				10.00%	